How we are different to other accountants

	Other Accountants	Taxwise Accounting
Experience	- trained in accountancy	 Trained in accountancy Specialist tax advisers - separately qualified Real business experience - we grew our business organically from nothing, not through buy-outs or mergers, therefore we know the challenges faced by small business owners, having faced them ourselves!
Initial Meeting	- go through paper work to sign up with as a client	 Find out about clients business Look at business strategies Show how we can help build a better business Agree next steps for both parties
Once agreed to work	- Wait to receive books / records from client	 Visit client premises to fully understand the business Provide Accounting software if required Set up accounting software Review business plan and revise/create one if needed Set budgets in line with business plan
Ongoing Support	 Answer questions when you call Possibly charge for any queries made 	 Unlimited phone and e-mail support plus as many meetings as required Ensure accounts reconcile and are correct each month Respond to any emails / calls promptly
In-year review meetings	- Not done	 Regularly review management accounts with clients Identify new opportunities Increase performance and cost efficiencies Review cash flow and performance against budget
Annual accounts review	 Finalise accounts and send to client Client agrees to accounts with little or no input as factors affecting them happened up to a year ago Submit Accounts 	 Finalise annual accounts Review accounts with client with no nasty surprises as it has been continually monitored throughout the year Submit accounts to HMRC and companies house